



Antelope Valley College

**BCSED Advisory Committee Meeting
May 14, 2010**

RECOMMENDATIONS

Group Name: Insurance

Group Leader: Dr. Tom O'Neil

Participants: Stacey Adams (AVC full-time Accounting Instructor)
Kathy Moore (AVC full-time Assoc. Professor, Computer Apps.)
Don Noah, Training Manager/Auditor, Wilshire Insurance
Exzetta Stacy, BSA/IT Supervisor, Wilshire Insurance

- Lack of insurance courses – no one understands the business side of insurance terminology.
- Why isn't insurance promoted as a career?
- Insurance is a changing business and more crucial than people think; it's becoming a global business.
- Need for computer skills – programming (need IT people with insurance knowledge).
- Internal communications, business communications, etc.
- Actuaries/statisticians/underwriters/logistics/loss control/risk management/inventory control/management
- "Fundamentals of Insurance," "Commercial Insurance," "Personal Insurance," "Technology in Insurance" (systems, programming, analysts)
- Already have an insurance certification program. Kathy Moore said it's been approved by the Chancellor's Office; just needs interest and an advisory committee.
- Saturday or evening classes through Corporate and Community Education
- Don Noah and Exzetta Stacy from Wilshire Ins. are potentially interested in internships/work experience (invite them to *Jobs of the Future* for Fall & to the *Job Fair*)
- Local chapters of AICPCU – for networking and advisory committee



Antelope Valley College

**BCSED Advisory Committee Meeting
May 14, 2010**

RECOMMENDATIONS

Group Name: Real Estate

Group Leader: Steve Sodergren

**Participants: Chris Hamilton, AVC Adjunct
Joe McDonough, Owner, McDonough Appraisal Service**

1. How to expand and attract to labor pool in areas of:
 - Real Estate Law
 - Real Estate Appraisal

2. Addition of course offerings (when appropriate)
 - Mortgage Brokering/Banking
 - Computer Applications for Real Estate
 - Mirrors DRE CE Requirements