



Certificate/AS-Real Estate (Broker) 23-24 Recommended Plan of Study - Counseling

All courses with a + sign indicate a pre-requisite or co-requisite

Term 1 (Fall/Spring: Max. 19 units, 12-15 u. recommended)		Units	Term 3 (Fall/Spring: Max. 19 units, 12-15 u. recommended)		Units
RE 101, Real Estate Principles		3	#ACCT 111, Bookkeeping		3
#BUS 105, Business Mathematics		3	RE 111, Real Estate Finance		3
Required Course: #CA 103, Intro. to Comps. & Dig. Tech.		3	RE 131, Real Estate Appraisal		3
General Education Area D1 (English 101+)		3	General Education Area B (Social Science)		3
General Education Area E (Additional Breadth)		3	General Education Area D2 (Communication & Analytical Thinking) #COMM 101		3
#Recommended	Total	15		Total	15
Term 2 (Fall/Spring: Max. 19 units, 12-15 u. recommended)		Units	Term 4 (Fall/Spring: Max. 19 units, 12-15 u. recommended)		Units
RE 105, Real Estate Practices		3	Program Elective: RE 141, Escrow Principles		3
RE 121, Legal Aspects of Real Estate		3	Program Elective: RE 161, Property Management		3
BUS 113+, Business Communications		3	General Education Area A #BIOL 104		3
BUS 201, Business Law		3	General Education Area F (Diversity Studies) - #BUS 212		3
General Education Area C (Humanities) - #COMM 112		3	General Electives		3
(Summer: Max. 15 units, 12 units recommended)	Total	15	Program Elective: RE 141, Escrow Principles	Total	15
Transfer or Graduate					

Take Summer classes if needed to complete the program in a timely manner.

The state requires all students to have a Comprehensive Educational Plan. Make a counseling appointment as soon as enrollment is established on any term. Come by the Counseling Center or call. Online Counseling is available: <https://www.avc.edu/student-services/counseling>

Certificate/Major Required Courses:	Units	AS General Education: At least 3 units from each of the following areas below: A, B, C, D1, D2, E, and F. Minimum Total GE Units Required; 21
ACCT 111, Bookkeeping <i>or</i> ACCT 201, Financial Accounting	3-4	Area A Natural Sciences: (min. 3 units)
BUS 105, Business Mathematics or MATH 140+, Precalculus	3-4	
BUS 113+, Business Communications	3	ANTH 101, 101L
BUS 201, Business Law	3	ASTR 101+, 101L+
CA 103, Introduction to Computers & Digital Technology <i>or</i> CA 221, Computer Concepts & Applications in Business <i>or</i> CIS 101, Intro. to Computer Info. Science (Cert. only) (exp. 22-	3-4	BIOL 100, 101+, 101L+, 102, 103, 104, 110+, 120+, 201+, 202+, 204+, CHEM 101+, 102+, 110+, 120+, 210+, 220+
RE 101, Real Estate Principles	3	ELTE 101
RE 105, Real Estate Practices	3	ERSC 101+
RE 111, Real Estate Finance	3	GEOG 101+, 101L+, 102, 102L+
RE 121, Legal Aspects of Real Estate	3	GEO 101+, 101L+, 102+, 102L+
RE 131, Real Estate Appraisal	3	PHYS 101, 102+, 110+, 120+, 211+
Program Electives (See below)	6	PSCI 101
Units Required for the Certificate/Major:	36-	Area B Social & Behavioral Sciences: (min. 3 units)
Program Electives (6 units)		AJ 201, 204, 206
RE 141, Escrow Principles	3	ANTH 102, 103, 110, 112, 140
RE 161, Property Management	3	BUS 101, 212
<i>other requirements for degree</i>		CFE 102, 103+
General Education	21-27	COMM 217+
Proficiency (See Proficiency Requirements)	*	DFST 105, 106, 110
Electives	0-3	ECON 100, 101+, 102+, 110
Minimum Units Required for AS Degree	60	GEOG 105, 106, 110
Other Requirements:		HIST 101, 102, 104, 105, 107, 108, 110, 111, 113, 114, 116+, 118, 119
• Minimum grade of "C" required on each course		POLS 101, 103, 200, 201+, 202+, 203+
• Maximum of 12 pass/no-pass units accepted for the Degree and 6 units for a Certificate		PSY 101, 200+, 201+, 212+, 230+, 232, 233+, 234+, 235+, 236+
• Refer to catalog or online website for course listings and descriptions		SOC 101, 105, 110, 111, 112, 115, 116, 120, 200+
		Area C Humanities: (min. 3 units)
		ART 100, 101, 102, 103, 104, 106, 110, 113, 120, 132, 135, 136+, 137+, 140, 145, 150, 163+, 170+, 210+, 213+
		CHIN 101, 102+, 201+, 202+
		COMM 112, 114, 214+, 217+, 219+
		DA 101
		DFST 101, 102+, 105, 106, 201+, 202+
		ENGL 102, 111+, 112+, 221+, 222+, 225+, 227+, 230+, 231+, 235+, 242+, 253+, 256+, 257+, 259+, 265+, 279+
		FREN 101, 102+, 201+, 202+, 203+
		FTV 101, 103, 107, 108, 201, 203, 241, 251, 261
		GER 101, 102+, 201+, 202+
		HIST 101, 102, 104, 105, 107, 108, 110, 111, 113, 115, 118, 119
		LATN 101, 102+, 201+
		MUS 101, 105, 111, 121+, 131, 132+, 151+, 153+, 185+, 231+, 232+, 251A+, 253A+, 253B+
		MUSC 102, 103, 107, 108, 109
		NF 150
		PHIL 105, 106, 108, 109
		PHOT 107
		PHTC 101, 150+, 201+
		SPAN 101, 110SS, 102+, 201+, 202+, 210SS+, 220SS+
		THA 101, 102, 103, 110, 115A, 115B+, 116A+, 116B+, 117A+, 117B+, 118A+, 118B+, 121A, 121B, 130, 133, 225+, 239

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Area D Language & Rationality: (min. 3 units from (1) and 3 units from (2))

1. *Academic Composition*: Courses fulfilling the written composition requirement shall be designed to include both expository and argumentative writing.

ENGL 101+

2. *Communication and Analytical Thinking*

BUS 113+

CA 103

CS 120, 121, 122, 123

COMM 101, 107, 109, 112, 114, 115, 217+, 219+

ENGL 102+, 103+

GEOG 201, 205

MATH 110+, 115+, 116+, 120+, 124+, 128+, 135+, 140+, 148+

150+, 160+, 220+, 230+, 250+

PHIL 101, 106, 110, 201+

Area E - Additional Breadth: (min. 3 units)

From areas A**, B**, C**, D2,** or

DA 111

HD 100, 101, 102, 103, 105

HE 101, 120, 201

KINT 100

LIB 107, 110

NF 100, 102, 103, 110

Any DA activity course(s) from DA102-205, except DA 107A-C, 108, 109, and 111. Any Kinesiology Fitness (KINF) activity course, Intercollegiate Athletics (IATH) activity course, or up to 4 units for military experience.

**** Courses must be taken from a discipline not previously selected.**

Area F Diversity Studies: (min. 3 units)

ANTH 102, 112

FTV 201, 203

BUS 212

HE 201+

CFE 116+

HIST 110, 111, 113

COMM 114, 217+, 219+

MUSC 107, 108

DFST 105, 106

POLS 202+

ECON 110

SOC 105, 110, 116

ENGL 250+, 253+, 256+, 257+, 259+

THA 239

Proficiency Requirements

Proficiency requirements exist for the areas of Writing and Math. Students must demonstrate competency in each of these areas in order to be eligible for the associate degree.

A. WRITING

Completion of ENGL 101 with a minimum grade of "C." NOTE: ENGL 101 may be taken with the Pass/No Pass option; however, students are cautioned that other colleges and universities may not accept ENGL 101 courses taken on a Pass/No Pass basis, especially for satisfaction of general education and major requirements. Students planning to transfer should check college catalogs for applicable policies.

B. MATHEMATICS

Completion of MATH 102 or higher or CIS 121 with a satisfactory grade or placement by AVC assessment into a math course higher than MATH 102.

***Fulfilling proficiencies** will not require any extra units if the competencies are demonstrated by including the required courses in the general education, or major requirements, or by satisfying the reading proficiency through AVC's policy.

Electives: The remaining number of units (up to a minimum of 60) are considered electives. Any course that has already been counted toward (1) the general education requirements, or (2) the major, cannot be used as an elective. Any course with a designation of "AVC" at the end of a course description can be used as an elective.

Grade Point Average Requirement: An overall grade point average of 2.0 ("C" average) is required.

Double Counting: While a course might satisfy more than one general education requirement, it may not be counted more than once for these purposes. A course may be used to satisfy both a general education requirement and a major or area of emphasis requirement.

Residency: Minimum of 12 units completed at AVC with a minimum of 9 of those units completed from the certificate/major. (credit earned by examination will not be included in these 12 units) Title 5, Section 54000:<http://ccr.oal.ca.gov>

Requirements for Two or More Associate Degrees: To be eligible for multiple associate degrees, a student must have completed all of the graduation requirements for each degree.

Transfer: Students planning to continue studies at a four-year college or university after AVC should visit the Transfer Resource Center or the Counseling Center and consult with a counselor as soon as possible to develop a plan of studies. Additional preparation for the major information on official transfer articulation agreements from AVC to many CSU/UC campuses can be found at the following Web site: www.assist.org

The "Catalog Rights Policy" sets forth the criteria used for determining the degree requirements under which students may graduate. Please refer to the AVC Catalog for a detailed description or consult with a counselor.

Advisory: A condition of enrollment that a student is advised, but not required, to meet before or in conjunction with enrollment in a course or educational program.

Prerequisite: A condition of enrollment that a student is required to meet in order to demonstrate current readiness for enrollment in a course or educational program. Prerequisites are enforced and a student will be blocked from enrolling or involuntarily dropped after enrolling if the student does not meet the stated prerequisite. A student must complete a course prerequisite with a satisfactory grade of A, B, C or P (pass).

Corequisite: A condition of enrollment consisting of a course that a student is required to simultaneously take in order to enroll in another course. Corequisites are enforced and a student will be blocked from enrolling if the student does not meet the stated co-requisite.