# What can I do with this major: Real Estate

Real estate brokers and sales agents help clients buy, sell, and rent properties. Although brokers and agents do similar work, brokers are licensed to manage their own real estate businesses. Sales agents must work with a real estate broker. An individual can meet all of the educational requirements of the Bureau of Real Estate for obtaining a real estate salesperson or real estate broker license by taking courses at Antelope Valley College.

# Degrees and Certificates offered at AVC

- Real Estate Salesperson Certificate (non-transferable)
- Real Estate Broker Certificate (non-transferable)
- Real Estate AS (non-transferable)

# Work Industries and Employers

- Property Management firms
- Real Estate firms
- Self-Employment
- Property Developers

- Banks
- Savings and loans offices
- Real estate bankers
- Title insurance companies

# Possible Job/Career Titles

- Appraiser
- Developer
- Escrow Officer
- Lending Officer

- Mortgage Banker
- Real Estate Broker
- Real Estate Salesperson

The information reflected is intended to act as a tool for exploration. Please visit the Career Center for more specific information on majors and careers



# Next Steps...

### **Connect with Professional Associations**

Associations are a group of people who come together for a common purpose. You can find helpful information about jobs and careers.

- National Association of Real Estate Brokers
- National Association of Realtors

### Find CSU/UC Major Preparation (BA/BS)

- CSU Northridge: Business Administration Real Estate B.A.
- CSU Los Angeles: Business Administration Real Estate B.A.
- CSU San Bernardino: Administration Real Estate B.A.
- ... and more! <u>https://www.transferbound.com/</u>

#### **Develop your Skills and Experience**

Jobs and Internships (<u>College Central Network</u>)

### **Additional Information**

- California Bureau of Real Estate
- Occupational Outlook Handbook
- Candid Career Videos
- Assist: Student Transfer Information System
- ONET OnLine: Job and Career Exploration
- Linkedin Alumni Tool
- Transfer Schools

